

# Designed for Microsoft Lync

DRIVEN BY INNOVATION  **SANGOMA**

Sangoma led the market into creating voice for Microsoft products and continues to innovate today. Sangoma is a visionary in delivering voice network connectivity to Microsoft's Unified Communications platforms, from Speech Server, OCS and now Lync. Connect with Sangoma today!



**Microsoft Partner**  
Silver Communications



## Fault-Tolerant Media Gateways for Lync

Lync 2013  
QUALIFIED

Stay connected to the PSTN and legacy PBXs despite external network failures with the most resilient VoIP gateways in the industry.



**VEGA 100G 30 Calls**



**VEGA 200G 60 Calls**



**VEGA 400G 30–120 Calls** Field-upgradeable

Easily transition to IP  
Secure PSTN connections  
Ensure call quality  
Easy GUI-based configuration

**+ Integrate IP with an Existing PBX**  
Flexible configurations  
Keep transition costs down by using existing premise equipment

**+ PSTN Connectivity**  
Emergency calls  
Fax and modem support  
Flexible call routing for fallback and least cost

**+ Branch Office Survivability**  
Make internal calls when external network fails  
PSTN Failover

## All-In-One Lync Server

Lync 2013  
QUALIFIED

Office 365  
INTEGRATION

ENABLES  
ENTERPRISE  
VOICE

The Lync server with a VoIP gateway and SBC built in. Ready to deploy with pre-installed components, it's a convenient way to set up Lync with Enterprise Voice support for Office 365, for a branch office or as a complete PBX replacement for up to 1,000 users.



**EXPRESS FOR LYNC 100–400 Users**



**EXPRESS FOR LYNC 401–1,000 Users**

All-in-one turnkey solution in one appliance  
Easily migrate to Lync UC  
Shorten deployment times  
Active Directory support

**+ Office 365 Voice/Lync on-premise integration**  
SIP trunking with PSTN failover  
Hybrid deployments  
Remote user support

**+ Proof Of Concept**  
Demonstrate fully functional Lync eco-systems with Lync, Edge, Mediation servers, and even Active Directory

**+ PBX Replacement**  
Connect Lync UC to telephone network  
Support mobile and remote workers

## Flexible, Right-sized SBCs for Lync

Connect Lync reliably and securely to standard SIP trunks, delivering maximum flexibility and security, plus quick and easy provisioning with our Web UI to any SIP trunking provider.



**ENTERPRISE**  
25–250 Sessions



**SOFTWARE OR VM  
FOR CLOUD OR PREMISE**  
25–500 Sessions



**LARGE ENTERPRISE/CARRIER**  
250–4,000 Sessions

Full-featured SBC, field upgradeable

Ensure SIP interoperability

Integrate business apps via REST API

Full RTP transcoding

Simple, session-based licensing model

VM/premise-based/hybrid models

Professional install services

### + Network Security

Prevent toll fraud,  
DoS/DDoS attacks  
and eavesdropping

Topology hiding

NAT traversal

### + Session and Monitoring

Multiple session  
routing options

QoS monitoring  
and reporting

### + Call Control

Policies

Authentication

Balancing and  
routing

Network Consolidation

## Survivable Branch Server (SBS)

Add full branch office connectivity for up to 1,000 users and redundancy.



**EXPRESS FOR LYNC** 100–400 Users



**EXPRESS FOR LYNC** 401–1,000 Users

Increase resiliency of the branch office

Switch to PSTN in case of VoIP failure

Least cost routing at the branch location

Save on Windows Server licensing by  
configuring in an SBS role

Scales up to 1,000 users

Flexibility to be re-configured as a full  
Lync Server later if required

## VoIP Gateway Software for OEM Applications

Add full branch office connectivity for up to 1,000 users and redundancy.

**NETBORDER EXPRESS**  
2–480 Calls



Full-featured VoIP gateway delivered as a software application

Ready-made interface between PSTN and SIP-enabled devices

Runs on Windows Server

Extremely flexible and cost effective

Free SOHO version for up to 12 ports

# Professional Services

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## CONSULTING/PROJECT PLANNING

Sangoma's pre-sales engineering team is here to assist you in choosing the right solution for your Lync deployment. Sangoma has a full portfolio of solutions and integration partners to help you design the right network, minimize rip and replace and ultimately save your business time money. Contact us today for more details: [sangoma.com/contact](http://sangoma.com/contact)

## IMPLEMENTATION AND INSTALLATION SERVICES

Professional Services are available to help you install and configure your Sangoma products from scratch remotely or on-site.

## 24/7 TECHNICAL SUPPORT

Our customer engineers and highly-trained channel partners are available to assist with all Sangoma products. There are many options ranging from annual maintenance plans to pay-by-hour to 24/7 online support.

**Annual Maintenance Plans** can get you the major software updates you should have to help you avoid needing support in the first place. In the event something does go wrong with an in-service product, an Annual Maintenance Plan keeps costs under control when you don't have time to wait for standard response times.



Premium Support offerings are always available direct from Sangoma to expedite resolving your urgent issue on an hourly basis.

Free online knowledge base for all products is always available 24/7 on [wiki.sangoma.com](http://wiki.sangoma.com).

For more details, please visit: [sangoma.com/support](http://sangoma.com/support)

## CERTIFIED TECHNICAL TRAINING

We offer introductory to advanced technical certification courses, online or in-class, for our products. Students can learn how to install, configure, troubleshoot, and gain confidence to field end-user questions.

For upcoming training, please visit: [sangoma.com/training](http://sangoma.com/training)

## GLOBAL PARTNERS AND SANGOMA OFFICES

Discover a network of "Empowered by Sangoma" channel partners in more than 130 countries. Through a local partner, you'll be able to save money on shipping and products, speak in your native language, get faster support and service in your own time zone.

To find a partner, please visit: [sangoma.com/partner-finder](http://sangoma.com/partner-finder)

Our 30 year history in building quality communications products on open standards, gives you access to the most comprehensive portfolio designed to help your business connect all kinds of legacy and next generation equipment into Microsoft Unified Communications through a single vendor. **We make everything connect.**

#### THE SANGOMA DIFFERENCE:

- ✓ 30+ years expertise in IP Communications
- ✓ Microsoft Partner and Lync qualified
- ✓ Global network of staff and partners
- ✓ Dedicated professional services
- ✓ Canadian-owned and operated

**Microsoft Partner**  
Silver Communications



*"We have carried Sangoma products for a number of years, but when it came to performing our own PBX phase out and subsequent Lync implementation, the intelligence of having the Lync software, server equipment, and the VoIP gateway all in a single box, as does Sangoma, certainly seemed to be the best choice for our company's needs."*

Rune Jacobsen, Technical Manager  
Euroline AS

*"Sangoma Vega gateways have enabled us to provide high quality, low cost VoIP solution to our customers, while making our own services more profitable."*

Steven Mundy, CEO  
KBT Systems Corp.

*"We've found the engineering support to be fantastic."*

Michael Cassidy, The Via Group  
Empowered by Sangoma Reseller  
and Microsoft Gold Partner (U.S.)

**Discover Sangoma products & solutions designed for Lync today!**

**Go to [sangoma.com/lync](http://sangoma.com/lync) ➔**



**VEGA 5000**  
24/50 FXS + 2 FXO

Don't hesitate to migrate to Lync because you need to support analog devices. Overhead paging systems, door systems and other important analog devices can fully integrate into Lync, when you combine a Sangoma Vega Gateway with a Qualified for Lync Sangoma SBC. Sangoma makes everything connect. Connect with Sangoma today. [sangoma.com/lync](http://sangoma.com/lync) ➔